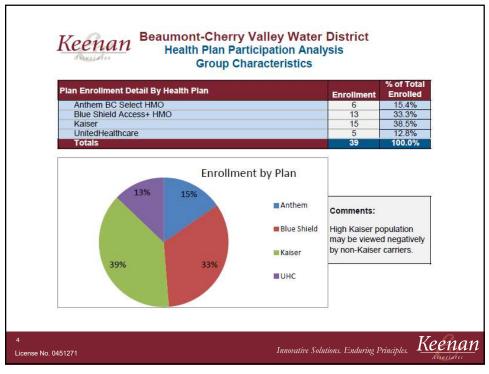
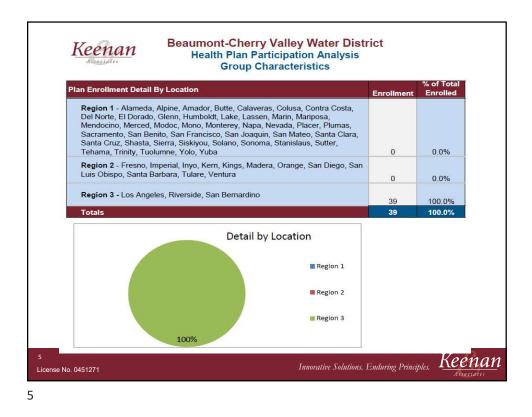
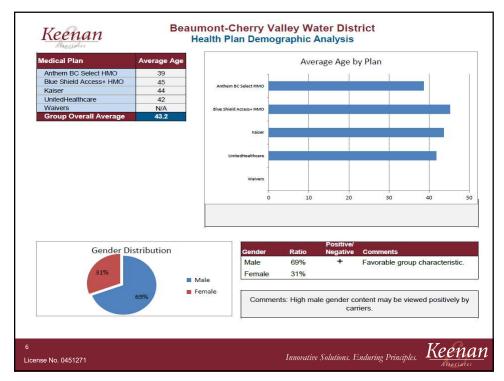


Plan Enrollment Detail By Category of Participants		Positive/ Negative	Comments		
Active (Benefits Eligible) Regular Employees	35	-	Carriers prefer 100 employees or more benefits eligible.		
Plus: Early Retirees	4	-	This level of early retirees will have some negative impact on the rates.		
Plus: Regular Medicare Retirees	1	+	An opportunity to save money through a Medicare Exchange.		
Plus: Waivers (Active & Early Retiree)	0	+	Opt Outs Avg Age: N/A Age: N/A		
Plus: COBRA Participants	0	+	Zero or low COBRA enrollees is viewed positively by carriers.		
Total Eligible Active and Retired Employees	40				
Less: Other Health Plan Opt Outs (Coverage through Spouse, Individual Plans or Parents)	Q				
Total Participating Active, COBRA and Retired Employees	40				
Divided by: Total Eligible Active and Retired Employees	40				
Total Employee and Retiree Participation Percentage	100.0%	+	An employer group with at least 75% participation is viewed positively by carriers.		









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3.2		10%	0.00
	5	30%	1.50
9.2%	5	20%	1.00
8.5%	0	30%	0.00
0.3%	4	5%	0.20
.0%	5	5%	0.25
	19	100%	2.95
U=ADOVE S	Standard		
	0.3%).0%	0.3% 4	0.3% 4 5% 0.0% 5 5% 19 100%

